

Course: **International Marketing and Sales (IMS)**

Professors: Busch (Intl. Marketing & Trade, Intl. Sales & Product Management), Schmäh (Intl. Sales & Product Management), Conrads/Hormuth (International Negotiation)

Day	Date 2018	Time	Subject	Professor	Room Building 17
Monday	29 Jan	8:00-15:15	International Marketing & Trade	Busch	U15
Tuesday	30 Jan	11:30-15:15	International Marketing & Trade	Busch	U15
Wednesday	31 Jan				
Thursday	1 Feb				
Friday	2 Feb				
Monday	5 Feb	8:00-15:15	International Marketing & Trade	Busch	U07
Tuesday	6 Feb	11:30-15:15	International Marketing & Trade	Busch	U15
Wednesday	7 Feb	9:00-10:30	Thesis Seminar	Witt	U15
Thursday	8 Feb	11:15-13:45	Thesis Seminar	Witt	U15
Friday	9 Feb				
Monday	12 Feb	8:00-13:00	International Marketing & Trade	Busch	U15
Tuesday	13 Feb				
Wednesday	14 Feb				
Thursday	15 Feb				
Friday	16 Feb				
Monday	19 Feb	8:00-13:00	Intl. Sales & Product Management	Busch	U15
Tuesday	20 Feb	11:30-17:00	Intl. Sales & Product Management	Schmäh	U15
Wednesday	21 Feb				
Thursday	22 Feb				
Friday	23 Feb				
Monday	26 Feb	8:00-13:00	Intl. Sales & Product Management	Busch	U15
Tuesday	27 Feb	11:30-17:00	Intl. Sales & Product Management	Schmäh	U17
Wednesday	28 Feb				
Thursday	1 Mar				
Friday	2 Mar	9:45-17:00	Cross-Cultural Negotiations	Hormuth	U15
Monday	5 Mar	8:45-11:15	Intl. Sales & Product Management	Busch	U17
		11.30-13.45	Intl. Sales & Product Management	Schmäh	U17
Tuesday	6 Mar				
Wednesday	7 Mar				
Thursday	8 Mar	8:00-15:15	International Negotiation	Conrads	U17
Friday	9 Mar				
Monday	12 Mar				
Tuesday	13 Mar				
Wednesday	14 Mar				
Thursday	15 Mar	8:00-15:15	International Negotiation	Conrads	U15
Friday	16 Mar	8:00-15:15	International Negotiation	Conrads	U07
Monday	19 Mar				
Tuesday	20 Mar				
Wednesday	21 Mar				
Thursday	22 Mar				
Friday	23 Mar				

Course:

International Strategy & Corporate Development (ISCD)

Professors:

Wargin (Management Consulting), De (Intl. Corporate Development), Wargin (Strategy Execution)

Day	Date 2018	Time	Subject	Professor	Room Building 17
Monday	29 Jan	13:45-17:00	Management Consulting	Wargin	U16
Tuesday	30 Jan	13:45-17:00	Management Consulting	Wargin	U16
Wednesday	31 Jan	13:45-17:00	Management Consulting	Wargin	U16
Thursday	1 Feb	13:45-17:00	Management Consulting	Wargin	U16
Friday	2 Feb				
Monday	5 Feb	13:45-17:00	Management Consulting	Wargin	U08
Tuesday	6 Feb	13:45-17:00	Management Consulting	Wargin	U16
Wednesday	7 Feb	11:00-12:30	Thesis Seminar	Witt	U15
		13:45-17:00	Management Consulting	Wargin	U16
Thursday	8 Feb	8:00-10:30	Thesis Seminar	Witt	U15
		13:45-15:15	Management Consulting	Wargin	U16
Friday	9 Feb				
Monday	12 Feb	13:45-17:00	Strategy Execution	Wargin	U16
Tuesday	13 Feb	13:45-17:00	Strategy Execution	Wargin	U16
Wednesday	14 Feb	13:45-17:00	Strategy Execution	Wargin	U16
Thursday	15 Feb	13:45-17:00	Strategy Execution	Wargin	U16
Friday	16 Feb				
Monday	19 Feb	9:45-13:00	Corporate Development	De	U17
Tuesday	20 Feb	9:45-13:00	Corporate Development	De	U16
Wednesday	21 Feb	9:45-13:00	Corporate Development	De	U16
Thursday	22 Feb	9:45-13:00	Corporate Development	De	U16
Friday	23 Feb				
Monday	26 Feb	13:45-17:00	Strategy Execution	Wargin	U18
Tuesday	27 Feb	13:45-17:00	Strategy Execution	Wargin	U18
Wednesday	28 Feb	9:45-13:00	Corporate Development	De	U18
		13:45-17:00	Strategy Execution	Wargin	U18
Thursday	1 Mar	13:45-15:15	Strategy Execution	Wargin	U18
Friday	2 Mar				
Monday	5 Mar	9:45-13:00	Corporate Development	De	U16
Tuesday	6 Mar	9:45-15:30	Corporate Development	De	U16
Wednesday	7 Mar				
Thursday	8 Mar				
Friday	9 Mar				
Monday	12 Mar				
Tuesday	13 Mar				
Wednesday	14 Mar				
Thursday	15 Mar				
Friday	16 Mar				
Monday	19 Mar				
Tuesday	20 Mar				
Wednesday	21 Mar				
Thursday	22 Mar				
Friday	23 Mar				